



Sozio

DEPUIS 1758

A new world of fragrances

Paris | Grasse | New York | Hong Kong



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the group

Long term values and performances

SOZIO is part of PROXIS DÉVELOPPEMENT, a French manufacturing group with a worldwide presence.

The PROXIS DÉVELOPPEMENT Group operates in four business segments:

- **Fragrances**

SOZIO

- **Water treatment and biotechnologies**

AQUAPROX

- **Biotech solutions and food ingredients**

BIOPROX

- **Fine and intermediate chemistry**

ICROM

This **diversity** establishes a **major advantage** for SOZIO customers: capitalizing on its know-how, sharing its in-house resources, the complementary nature of various skills and forms of expertise, and the **common belief of environmental values**.



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about Sozio

250 years of history

Since its start in Grasse (France) in 1758, SOZIO continues its growth and reinforces its position as a leader in the field of perfumed compositions.

A family owned company

driven by craftsmanship, independence and its entrepreneurial spirit.

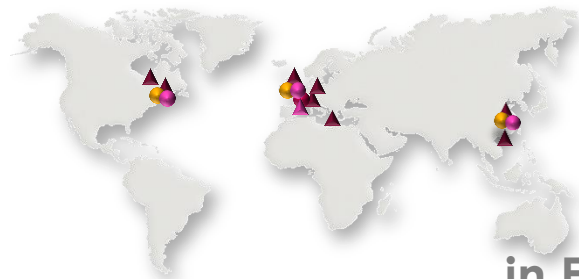
A worldwide presence

4 creative centers,

3 production facilities,

9 trade offices

in Europe, in North & Latin³America and Asia ³



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structure & organization

Europe

France

- Levallois-Perret (Paris)
Sophia Antipolis (South of France)
Fragrances evaluation and creative Center
- Noyant (Loire Valley)
Production facility

Latin & North America

United States

- Piscataway (New Jersey)
Creative center, trade office and production facility

Asia

Hong Kong

Creative center, trade office and production facility



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structure & organization

A worldwide network

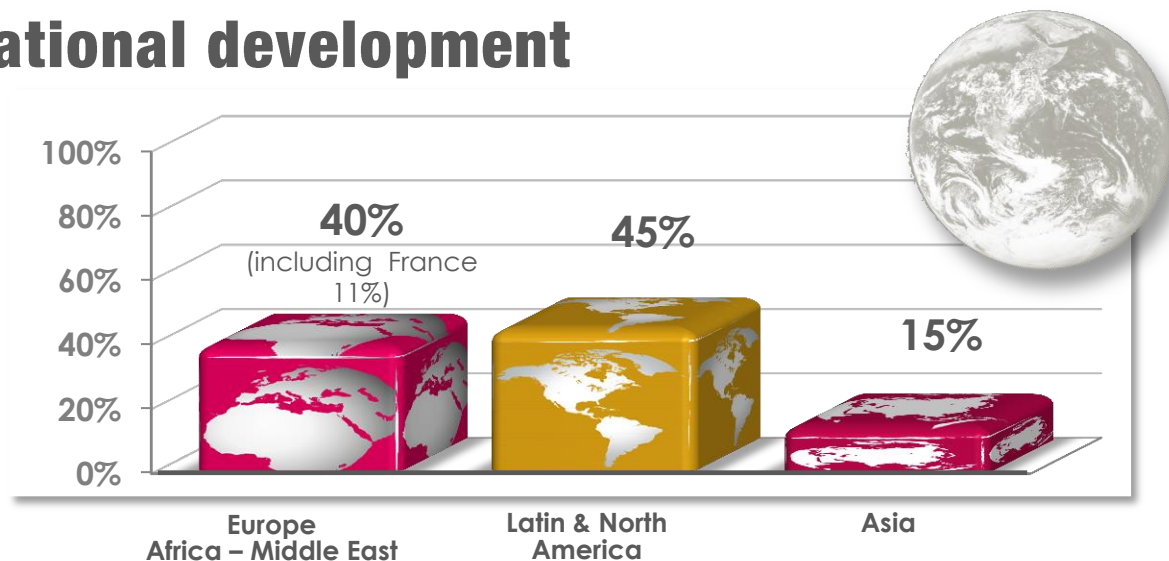


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■ Distributor ■ Creative center ● Production facility ▲ Trade office

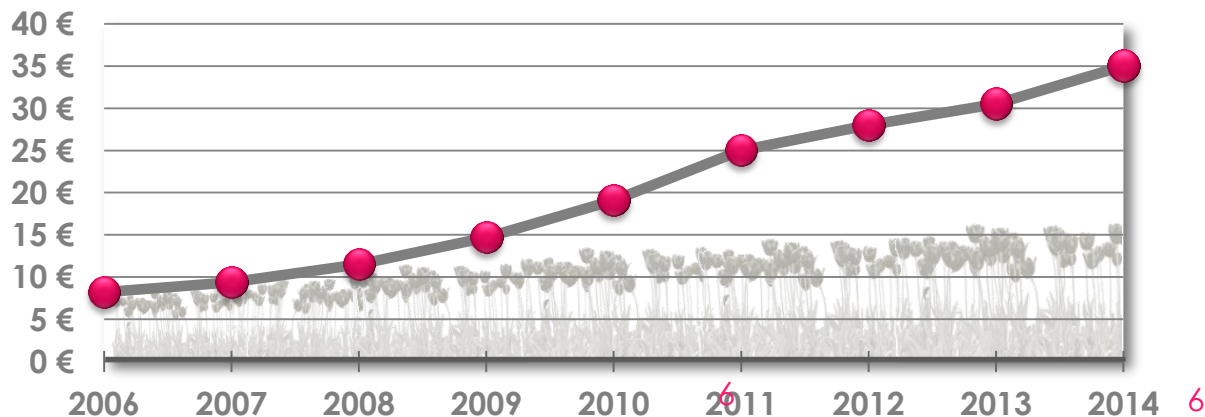
An international development

Sales distribution
by Region



Consistently sales growth

Sales in M€

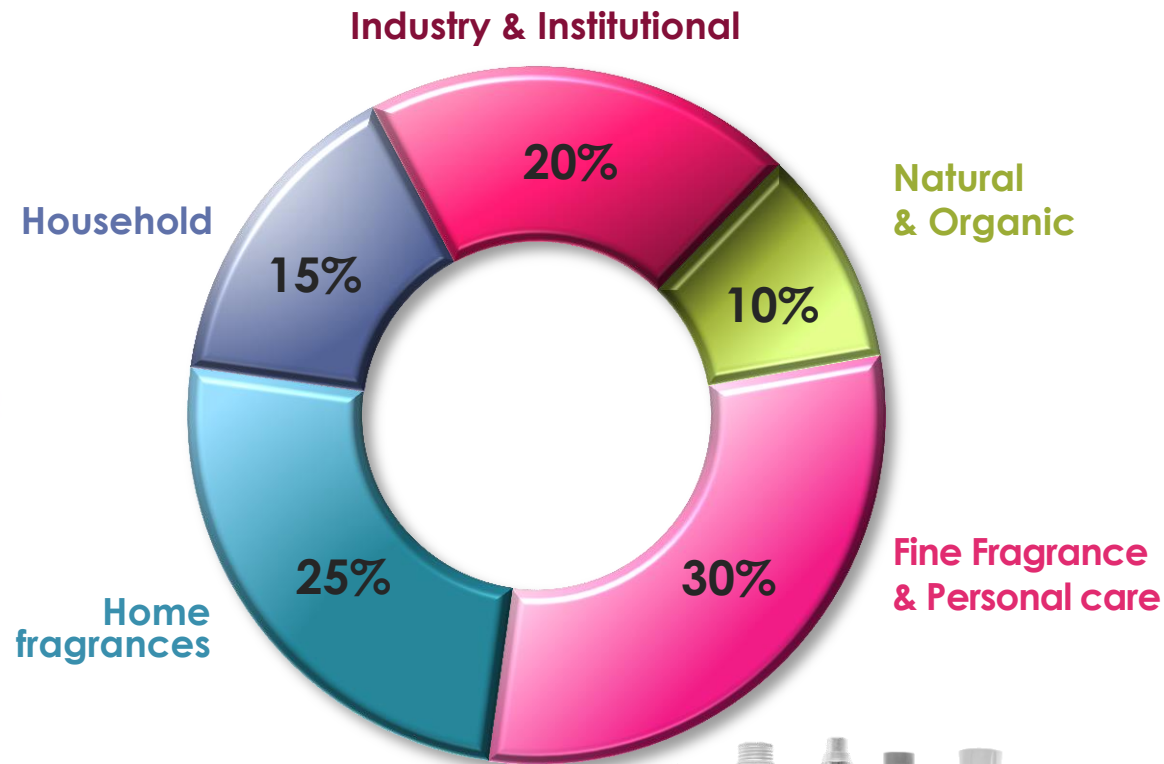




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facts & figures

A balanced presence in every market



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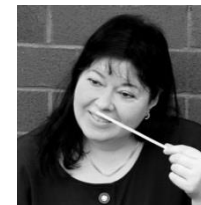
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Know-how / expertise

Investment in growth

10%
of turnover

All our departments are seamlessly linked to provide our customers with the same service, quality and commitment anywhere in the world.



12 perfumers working on tailored-made fragrances adapted to specific cultures and dedicated to each market.

6 evaluatuors across all market and product segments.



A share, versatile software application for all the subsidiaries: formulation, regulatory, brief and collection management.

Modern GC-MS equipment and a team of specialists with vast experience in chromatographic analysis.

Automated sampling tools allowing weighing operations to be carried out quickly during both the creative and commercial sampling phases.





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Know-how / expertise

Regulatory requirements

- Annual uploading **IFRA**
- A member of **Prodarom, IFRA North America and RIFM**
- Organic certified in Europe (**ECOCERT, ECOCERT-COSMOS**) and in the USA (**NOP/USDA**)
- An in-depth **knowledge** of the **regulatory requirements** in various **markets** such as personal care, I&I and home fragrances that respond to specific and complex: **CMR and allergen-free, FEMA, ECOLABEL, DFE, GREENSEAL, EPA...**

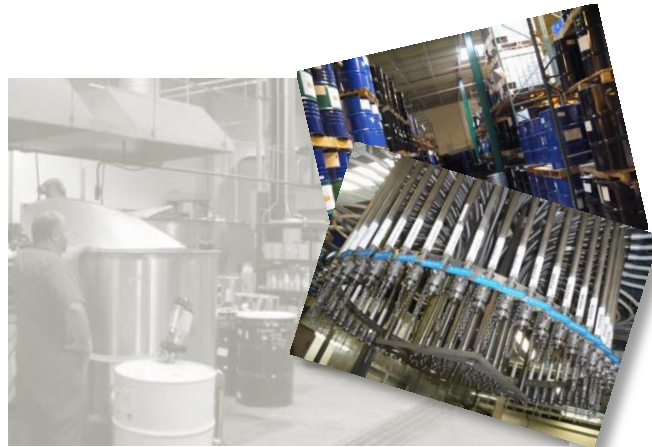
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High-performance manufacturing facility

3 facilities around the globe are equipped with state of the art manufacturing machinery to assure the best production lead time possible:

- **Noyant (Loire Valley)**
Europe/Middle East/Africa
Cobra robot + Vantex robot
8000 batches/year - 1500 tons/year



- **Piscataway (New Jersey)**
Latin & North America
Cobra robot + Vantex robot
9000 batches/year - 1300 tons/year



- **Hong Kong (Tsuen Wan)**
Asia
1500 batches/year - 400 tons/year



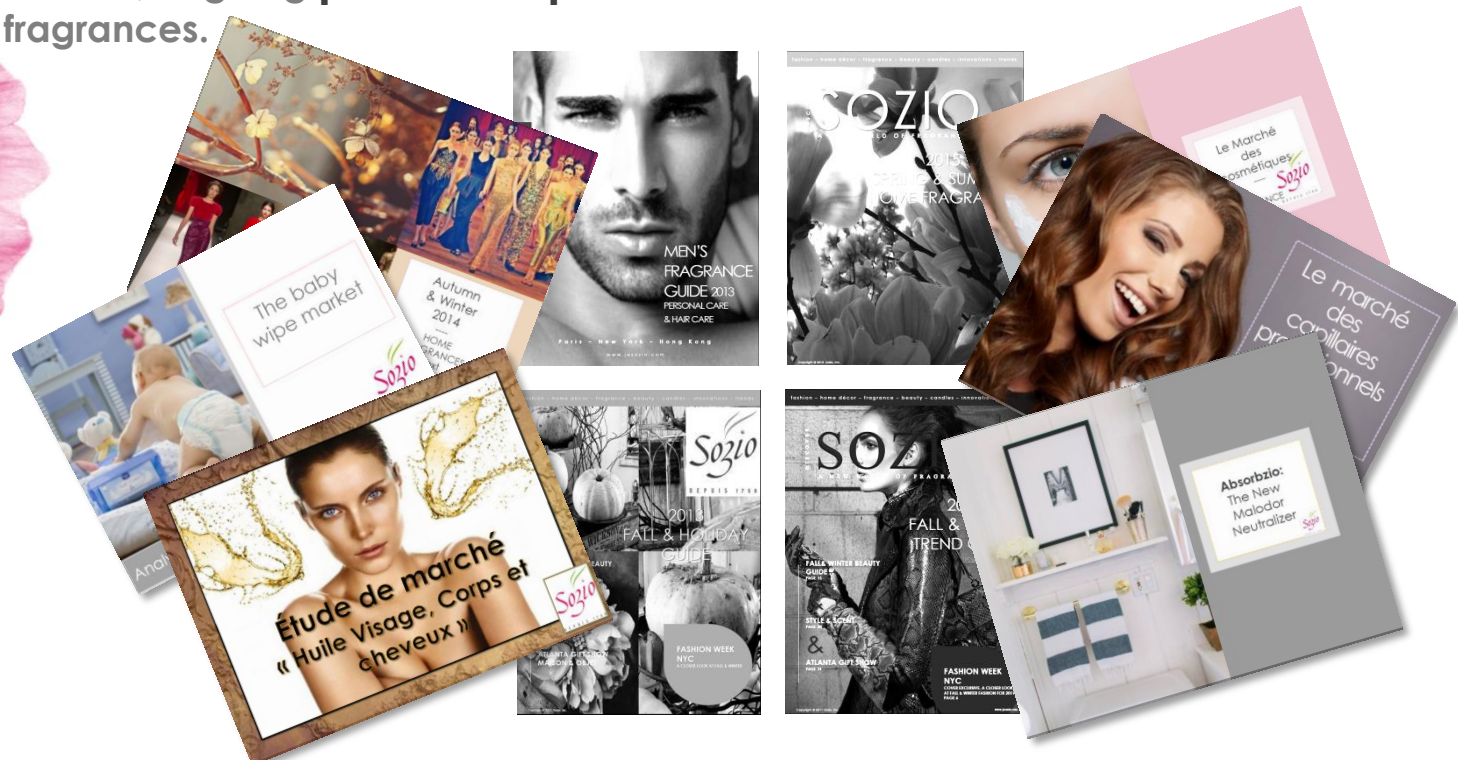
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Know-how / expertise

Forecasting trends & market knowledge

Marketing, supporting sales and evaluation, conduct in- depth studies and research in order to create tailor-made fragrances with maximum potential for **success**.

From the initial concept right through to the final creation of the product, we establish a close, ongoing **partnership** with our **clients** in order to launch successful fragrances.



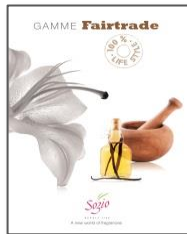
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Innovative, creative solutions

Our original, creative fragrances can be adapted to different formats, depending on the market: **Cosmetics - Toiletries - Fine Fragrances / Home fragrances / Detergents / I & I**

A few illustrations

- **Natural & Organic**



- Fragrances bearing the ECOCERT, ECOCERT-COSMOS label, organic NOP (EU & USA)

- Fragrances formulated using “fair trade” raw ingredients

- **Environmentally friendly**

- Ecolabel and DFE fragrances (EU & USA)

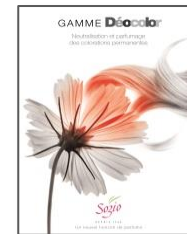
- **Food regulations**

- FEMA & GRAS fragrances for food contact (EU & USA)

- **Persistence**

- Long-lasting fragrances diffusion

- **Hair products**



- Hair coloring product fragrances (DEOCOLOR)
- Hair perming product fragrances (PERMODOR)

- **Odor neutralizing and masking agents**

- Malodour neutralizing agents (ABSORBZIO)
- Malodour neutralizing and masking agents (MASQUODOR)

- **Plastics**

- Fragrances for plastics (PLASTODOR)

- **Bactericides**

- Fragrances for bactericides



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sponsorship

Development of a fair-trade organic business

Cœur de Flores project

Working in conjunction with the Cœur de Forêt association, SOZIO is committed to developing the production of eco-friendly vanilla extract on the island of Flores, in Indonesia.

This involves raising **awareness** and **improving living conditions** for the **local population** by setting up a small production unit and the vanilla extract processing phase.



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références



BOUCHERON
PARIS

DARPHIN
PARIS

oBoticário

ESTÉE
LAUDER
COMPANIES

ALÈS GROUPE

diptyque
paris

GROUPE BATTEUR
Laboratoires pharmaceutiques et cosmétiques

Good things
come from
Sysco
Guest Supply®

GUINOT
INSTITUT • PARIS

COMPAGNIE
DE PROVENCE

NUXE
PARIS

Pierre Fabre

LABORATOIRE
Science & Nature

SHANGHAI TANG
上海堂

BlF Bougies
la Française

MERCK

habitat®



PARTYLITE®

Pier 1 imports®

3M

ARKEMA
INNOVATIVE CHEMISTRY

Carrefour

ECOLAB®



SHERWIN
WILLIAMS.

Intermarché

Kimberly-Clark

Lonza



ECOVER®



Reckitt
Benckiser



rotuba

Playtex®

Sealed Air
Re-imagine®

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Europe, Moyen-Orient et Afrique

Sozio SAS

6, Rue Barbès - CS80050
92532 Levallois-Paris cedex - France
Phone: +33 (0) 1 81 93 00 60
Fax: + 33 (0) 1 81 93 00 98

Amérique du Nord et latine

Sozio Inc

51 Ethel Road West
Piscataway, NJ 08854 - USA
Phone: (+1) 732 572 5600
Fax: (+1) 732 572 0944

Asie

J&E Sozio Asia Ltd

Unit C6, 15/F, TML Tower
No.3 Hoi Shing Road - Tsuen Wan, N.T. Hong Kong
Phone: (852) 2111 0842
Fax: (852) 2111 0942

info@jesozio.com | www.jesozio.com